

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2020

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 001-32587



ALTIMMUNE, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

20-2726770  
(I.R.S. Employer  
Identification No.)

910 Clopper Road Suite 201S, Gaithersburg, Maryland  
(Address of Principal Executive Offices)

20878  
(Zip Code)

(240) 654-1450  
(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.0001 per share	ALT	The NASDAQ Global Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of November 6, 2020 there were 33,071,020 shares of the registrant's common stock, par value \$0.0001 per share, outstanding.

ALTIMMUNE, INC.  
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**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**ALTIMMUNE, INC.  
CONSOLIDATED BALANCE SHEETS**

	<u>September 30, 2020</u> (unaudited)	<u>December 31, 2019</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 143,495,266	\$ 8,962,686
Restricted cash	34,174	34,174
Total cash, cash equivalents and restricted cash	<u>143,529,440</u>	<u>8,996,860</u>
Short-term investments	63,282,716	28,277,386
Accounts receivable	3,816,489	1,021,179
Tax refund receivable	6,193,855	629,096
Prepaid expenses and other current assets	1,309,044	470,228
Total current assets	<u>218,131,544</u>	<u>39,394,749</u>
Property and equipment, net	1,041,920	1,104,208
Right of use asset	939,855	698,321
Intangible assets, net	12,794,806	12,732,195
Other assets	87,195	128,547
Total assets	<u>\$ 232,995,320</u>	<u>\$ 54,058,020</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 874,885	\$ 18,232
Accrued expenses and other current liabilities	5,418,831	3,904,767
Total current liabilities	<u>6,293,716</u>	<u>3,922,999</u>
Contingent consideration	25,070,000	2,750,000
Other long-term liabilities	1,925,769	1,864,875
Total liabilities	<u>33,289,485</u>	<u>8,537,874</u>
Commitments and contingencies (Note 16)		
Stockholders' equity:		
Common stock, \$0.0001 par value; 200,000,000 shares authorized; 33,073,035 and 15,312,381 shares issued; 33,073,035 and 15,312,167 shares outstanding at September 30, 2020 and December 31, 2019, respectively	3,289	1,508
Additional paid-in capital	380,543,640	187,914,916
Accumulated deficit	(175,798,822)	(137,376,122)
Accumulated other comprehensive loss, net	(5,042,272)	(5,020,156)
Total stockholders' equity	<u>199,705,835</u>	<u>45,520,146</u>
Total liabilities and stockholders' equity	<u>\$ 232,995,320</u>	<u>\$ 54,058,020</u>

*The accompanying notes are an integral part of the unaudited consolidated financial statements.*

**ALTIMMUNE, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS**  
**(unaudited)**

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2020	2019	2020	2019
Revenues	\$ 2,937,991	\$ 643,978	\$ 5,872,321	\$ 5,225,600
Operating expenses:				
Research and development	17,041,975	8,729,697	40,823,756	14,892,464
General and administrative	4,220,238	2,187,661	9,097,511	6,485,960
Impairment charges	—	1,000,000	—	1,000,000
Total operating expenses	21,262,213	11,917,358	49,921,267	22,378,424
Loss from operations	(18,324,222)	(11,273,380)	(44,048,946)	(17,152,824)
Other income (expense):				
Changes in fair value of warrant liability	—	76,000	—	30,000
Interest expense	(2,275)	(756)	(7,468)	(2,244)
Interest income	45,127	224,058	278,154	649,268
Other income (expense), net	29,218	(23,734)	48,882	(6,206)
Total other income, net	72,070	275,568	319,568	670,818
Net loss before income tax benefit	(18,252,152)	(10,997,812)	(43,729,378)	(16,482,006)
Income tax benefit	482,017	58,500	5,306,678	58,500
Net loss	(17,770,135)	(10,939,312)	(38,422,700)	(16,423,506)
Other comprehensive loss – unrealized (loss) gain on investments	(10,569)	18,953	(22,116)	18,953
Comprehensive loss	\$ (17,780,704)	\$ (10,920,359)	\$ (38,444,816)	\$ (16,404,553)
Net loss	\$ (17,770,135)	\$ (10,939,312)	\$ (38,422,700)	\$ (16,423,506)
Deemed dividends	—	—	—	(452,925)
Net loss attributed to common stockholders	\$ (17,770,135)	\$ (10,939,312)	\$ (38,422,700)	\$ (16,876,431)
Net loss per share attributed to common stockholders, basic and diluted	\$ (0.54)	\$ (0.74)	\$ (1.74)	\$ (1.35)
Weighted-average common shares outstanding, basic and diluted	33,056,971	14,768,931	22,058,424	12,481,494

*The accompanying notes are an integral part of the unaudited consolidated financial statements.*

**ALTIMMUNE, INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(unaudited)**

	Common Stock		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
	Shares	Amount				
<b>Balance at December 31, 2019</b>	15,312,167	\$ 1,508	\$ 187,914,916	\$ (137,376,122)	\$ (5,020,156)	\$ 45,520,146
Stock-based compensation	—	—	214,921	—	—	214,921
Vesting of restricted stock awards including withholding, net	(5,974)	1	(17,080)	—	—	(17,079)
Issuance of common stock from Employee Stock Purchase Plan	38,809	3	56,736	—	—	56,739
Issuance of common stock upon exercise of warrants	14,500	2	39,972	—	—	39,974
Unrealized loss on short-term investments	—	—	—	—	(32,435)	(32,435)
Net loss	—	—	—	(3,885,649)	—	(3,885,649)
<b>Balance at March 31, 2020</b>	<u>15,359,502</u>	<u>1,514</u>	<u>188,209,465</u>	<u>(141,261,771)</u>	<u>(5,052,591)</u>	<u>41,896,617</u>
Stock-based compensation	—	—	330,510	—	—	330,510
Issuance of common stock from exercise of stock options	13,935	1	36,174	—	—	36,175
Vesting of restricted stock awards including withholding, net	(5,974)	1	(46,390)	—	—	(46,389)
Issuance of common stock in at the market offering, net	2,965,144	297	22,780,432	—	—	22,780,729
Issuance of common stock upon exercise of warrants	8,221,279	822	31,269,341	—	—	31,270,163
Unrealized gain on short-term investments	—	—	—	—	20,888	20,888
Net loss	—	—	—	(16,766,916)	—	(16,766,916)
<b>Balance at June 30, 2020</b>	<u>26,553,886</u>	<u>2,635</u>	<u>242,579,532</u>	<u>(158,028,687)</u>	<u>(5,031,703)</u>	<u>79,521,777</u>
Stock-based compensation	—	—	1,320,089	—	—	1,320,089
Issuance of common stock from exercise of stock options	32,189	3	90,267	—	—	90,270
Vesting of restricted stock awards including withholding, net	103,551	13	(114,585)	—	—	(114,572)
Issuance of common stock from Employee Stock Purchase Plan	53,852	5	78,727	—	—	78,732
Issuance of common stock and pre-funded warrants in public offering, net	4,119,564	412	124,027,403	—	—	124,027,815
Issuance of common stock in at the market offering, net	247,865	25	2,834,082	—	—	2,834,107
Issuance of common stock upon exercise of warrants	1,962,128	196	9,728,125	—	—	9,728,321
Unrealized loss on short-term investments	—	—	—	—	(10,569)	(10,569)
Net loss	—	—	—	(17,770,135)	—	(17,770,135)
<b>Balance at September 30, 2020</b>	<u>33,073,035</u>	<u>\$ 3,289</u>	<u>\$ 380,543,640</u>	<u>\$ (175,798,822)</u>	<u>\$ (5,042,272)</u>	<u>\$ 199,705,835</u>

**ALTIMMUNE, INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**(unaudited)**

	Common Stock		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
	Shares	Amount				
<b>Balance at December 31, 2018</b>	9,078,238	\$ 876	\$ 170,207,844	\$ (116,855,991)	\$ (5,040,163)	\$ 48,312,566
Stock-based compensation	—	—	407,714	—	—	407,714
Vesting of restricted stock awards including withholding, net	71	—	28	—	—	28
Issuance of common stock in registered direct offering, net	4,361,370	436	12,668,348	—	—	12,668,784
Issuance of common stock upon exercise of warrants	11,000	1	30,323	—	—	30,324
Net loss	—	—	—	(2,097,306)	—	(2,097,306)
<b>Balance at March 31, 2019</b>	13,450,679	1,313	183,314,257	(118,953,297)	(5,040,163)	59,322,110
Stock-based compensation	—	—	289,772	—	—	289,772
Vesting of restricted stock awards including withholding, net	71	—	28	—	—	28
Net loss	—	—	—	(3,386,888)	—	(3,386,888)
<b>Balance at June 30, 2019</b>	13,450,750	1,313	183,604,057	(122,340,185)	(5,040,163)	56,225,022
Stock-based compensation	—	—	287,774	—	—	287,774
Vesting of restricted stock awards including withholding, net	72	—	28	—	—	28
Issuance of common stock for acquired in-process research and development	1,887,250	189	3,791,296	—	—	3,791,485
Unrealized gain on short-term investments	—	—	—	—	18,953	18,953
Net loss	—	—	—	(10,939,312)	—	(10,939,312)
<b>Balance at September 30, 2019</b>	15,338,072	\$ 1,502	\$ 187,683,155	\$ (133,279,497)	\$ (5,021,210)	\$ 49,383,950

*The accompanying notes are an integral part of the unaudited consolidated financial statements.*

**ALTIMMUNE, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited)

	<b>Nine Months Ended September 30,</b>	
	<b>2020</b>	<b>2019</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (38,422,700)	\$ (16,423,506)
Adjustments to reconcile net loss to net cash used in operating activities:		
Non-cash consideration for acquired in-process research and development	—	6,541,485
Change in fair value of contingent consideration liability	22,320,000	—
Impairment charge	—	1,000,000
Stock-based compensation expense	1,865,520	985,260
Depreciation	182,650	181,314
Amortization	36,282	135,664
Unrealized gains on foreign currency exchange	(44,323)	(3,310)
Changes in fair value of warrant liability	—	(30,000)
Changes in operating assets and liabilities:		
Accounts receivable	(2,815,343)	2,449,447
Prepaid expenses and other current assets	(636,943)	179,298
Accounts payable	856,653	(322,976)
Accrued expenses and other liabilities	1,199,708	(2,274,497)
Tax refund receivable	(5,564,759)	40,376
Deferred taxes	—	(58,500)
Net cash used in operating activities	<u>(21,023,255)</u>	<u>(7,599,945)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sales and maturities of short-term investments	39,385,689	—
Purchases of short-term investments	(74,413,135)	(28,207,073)
Purchase of property and equipment	(100,329)	(1,227)
Cash paid for internally developed patents	(98,893)	(25,396)
Net cash used in investing activities	<u>(35,226,668)</u>	<u>(28,233,696)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Cash paid in conjunction with warrant exchange	—	(25,000)
Payments of deferred offering costs	(160,522)	—
Proceeds from exercises of warrants	41,038,458	30,324
Proceeds from issuance of common stock in at the market offering, net	25,614,836	—
Proceeds from issuance of common stock and pre-funded warrants in public offering, net	124,027,815	—
Proceeds from issuance of common stock in registered direct offering, net	—	12,668,784
Proceeds from issuance of notes payable	632,000	—
Payments of notes payable	(632,000)	(186,940)
Proceeds from issuance of common stock from Employee Stock Purchase Plan	135,471	—
Proceeds from exercises of stock options	126,445	—
Net cash provided by financing activities	<u>190,782,503</u>	<u>12,487,168</u>
Net increase and decrease in cash and cash equivalents and restricted cash	134,532,580	(23,346,473)
Cash, cash equivalents and restricted cash at beginning of period	8,996,860	34,353,129
<b>Cash, cash equivalents and restricted cash at end of period</b>	<u>\$ 143,529,440</u>	<u>\$ 11,006,656</u>
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Cash paid for interest	\$ 1,791	\$ —
<b>SUPPLEMENTAL NON-CASH FINANCING ACTIVITIES:</b>		
Common stock issued for acquired in-process research and development	\$ —	\$ 3,791,485

*The accompanying notes are an integral part of the unaudited consolidated financial statements.*

**ALTIMMUNE, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

**1. Nature of Business and Basis of Presentation**

*Nature of Business*

Altimmune, Inc., headquartered in Gaithersburg, Maryland, together with its subsidiaries (collectively, the “Company” or “Altimmune”) is a clinical stage biopharmaceutical company incorporated under the laws of the State of Delaware.

The Company is focused on developing intranasal vaccines, immune modulating therapies and treatments for liver disease. The Company’s diverse pipeline includes proprietary intranasal vaccines for COVID-19 (AdCOVID), anthrax (NasoShield) and influenza (NasoVAX); an intranasal immune modulating therapeutic for COVID-19 (T-COVID); and next generation peptide therapeutics for NASH (ALT-801) and chronic hepatitis B (HepTcell). Since its inception, the Company has devoted substantially all of its efforts to business planning, research and development, recruiting management and technical staff, and raising capital, and has financed its operations through the issuance of common and preferred stock, long-term debt, and proceeds from research grants and government contracts. The Company has not generated any revenues from the sale of any products to date, and there is no assurance of any future revenues from product sales.

*Basis of Presentation*

The accompanying unaudited consolidated financial statements are prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (“SEC”) regarding interim financial reporting. Accordingly, they do not include all of the information and disclosures required by accounting principles generally accepted in the United States (“U.S. GAAP”) for complete consolidated financial statements and should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2019 included in the annual report on Form 10-K which was filed with the SEC on March 27, 2020. In the opinion of management, the Company has prepared the accompanying unaudited consolidated financial statements on the same basis as the audited consolidated financial statements, and these consolidated financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the results of the interim periods presented. The operating results for the interim periods presented are not necessarily indicative of the results expected for the full year 2020 or any future years or periods.

The unaudited consolidated financial statements have been prepared on the basis of continuity of operations, realization of assets and the satisfaction of liabilities in the ordinary course of business. The financial statements do not include any adjustments relating to the recoverability and classification of recorded assets and liabilities that might be necessary should we be unable to continue as a going concern.

**2. Summary of Significant Accounting Policies**

During the nine months ended September 30, 2020, there have been no significant changes to the Company’s summary of significant accounting policies contained in the Company’s Annual report on Form 10-K for the year ended December 31, 2019 as filed with the SEC, except for the recently adopted accounting standard for investments.

*Use of Estimates*

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The extent to which the COVID-19 pandemic may directly or indirectly impact the Company’s business, financial condition, and results of operations is highly uncertain and subject to change. The Company considered the potential impact of the COVID-19 pandemic on the Company’s estimates and assumptions and determined that there was not a material impact to the Company’s consolidated financial statements as of and for the three and nine months ended September 30, 2020. However, actual results could differ from those estimates and there may be changes to the Company’s estimates in future periods.

*Recently Issued Accounting Pronouncements - Adopted*

In August 2018, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2018-13, *Fair Value Measurement (Topic 820) – Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement* (“ASU No. 2018-13”). ASU No. 2018-13 was issued to modify and enhance the disclosure requirements for fair value measurements and eliminates certain disclosure requirements, such as the amount of, and reasons for, transfers between Level 1 and Level 2 of the fair value hierarchy. This ASU adds new disclosure requirements for Level 3 measurements and is effective for fiscal years beginning after December 15, 2019 and interim periods within those fiscal years. The Company adopted this guidance effective January 1, 2020 which resulted in expanded disclosures in Note 3 regarding the Company’s recurring Level 3 fair value measurements.

**3. Fair Value Measurements**

The Company’s assets and liabilities measured at fair value on a recurring basis at September 30, 2020 consisted of the following:



	Fair Value Measurement at September 30, 2020			
	Total	Level 1	Level 2	Level 3
Recurring fair value measurements				
Cash equivalents - money market funds	\$ 47,191,204	\$ 47,191,204	\$ —	\$ —
Short-term investments	63,282,716	—	63,282,716	—
Contingent consideration liability (see Note 8)	25,070,000	—	—	25,070,000
Warrant liability	10,000	—	—	10,000

The Company's assets and liabilities measured at fair value on a recurring basis at December 31, 2019 consisted of the following:

	Fair Value Measurement at December 31, 2019			
	Total	Level 1	Level 2	Level 3
Recurring fair value measurements				
Cash equivalents - money market funds	\$ 8,034,640	\$ 8,034,640	\$ —	\$ —
Short-term investments	28,277,386	—	28,277,386	—
Contingent consideration liability (see Note 8)	2,750,000	—	—	2,750,000
Warrant liability	10,000	—	—	10,000

Short-term investments have been initially valued at the transaction price and subsequently valued, at the end of each reporting period, utilizing third party pricing services or other market observable data (Level 2). The pricing services utilize industry standard valuation models, including both income and market-based approaches and observable market inputs to determine value. Short-term investments had quoted prices at September 30, 2020 as shown below:

	September 30, 2020		
	Amortized Cost	Unrealized Gain (Loss)	Market Value
United States treasury securities	\$ 3,995,784	\$ 936	\$ 3,996,720
Financial and corporate debt securities	49,283,352	(3,045)	49,280,307
Certificate of deposit	10,005,689	—	10,005,689
Total	<u>\$ 63,284,825</u>	<u>\$ (2,109)</u>	<u>\$ 63,282,716</u>

The fair value of contingent payments classified as a liability was based on the regulatory milestones described in Note 8 and estimated using the Monte Carlo simulation valuation model with Level 3 inputs. The following table is a reconciliation of the beginning and ending balance of contingent consideration liability:

Balance at December 31, 2019	\$	2,750,000
Change in fair value		22,320,000
Balance at September 30, 2020	<u>\$</u>	<u>25,070,000</u>

The assumptions used to estimate the fair value of contingent payments that are classified as a liability at September 30, 2020 include the following significant unobservable inputs:

Unobservable input	Value or Range	Weighted Average
Expected volatility	113.7%	113.7%
Risk-free interest rate	0.13%	0.13%
Cost of capital	30%	30%
Discount for lack of marketability	12%-18%	15%
Probability of payment	63%-100%	91%
Projected year of payment	2020-2022	2020

The Company's warrant liability is valued using the Monte Carlo simulation valuation model with Level 3 inputs. If applicable, the Company will recognize transfers into and out of levels within the fair value hierarchy at the end of the reporting period in which the actual event or change in circumstance occurs.

There were no transfers into and out of any of the levels of the fair value hierarchy as of September 30, 2020 and December 31, 2019.

Separate disclosure is required for assets and liabilities measured at fair value on a recurring basis from those measured at fair value on a non-recurring basis. Assets recorded at fair value on a non-recurring basis, such as property and equipment and intangible assets are recognized at fair value when they are impaired. As of September 30, 2020, the Company had no significant assets or liabilities that were measured at fair value on a non-recurring basis.

#### 4. Intangible Assets

The Company's intangible assets consisted of the following:

	September 30, 2020			
	Estimated Useful Lives	Gross Carrying Value	Accumulated Amortization	Net Book Value
Internally developed patents	6-10 years	\$ 845,216	\$ (473,314)	\$ 371,902
Acquired licenses	16-20 years	285,000	(281,063)	3,937
Total intangible assets subject to amortization		1,130,216	(754,377)	375,839
IPR&D assets	Indefinite	12,418,967	—	12,418,967
Total		<u>\$ 13,549,183</u>	<u>\$ (754,377)</u>	<u>\$ 12,794,806</u>

	December 31, 2019			
	Estimated Useful Lives	Gross Carrying Value	Accumulated Amortization	Net Book Value
Internally developed patents	6-10 years	\$ 746,323	\$ (448,874)	\$ 297,449
Acquired licenses	16-20 years	285,000	(269,221)	15,779
Total intangible assets subject to amortization		1,031,323	(718,095)	313,228
IPR&D assets	Indefinite	12,418,967	—	12,418,967
Total		<u>\$ 13,450,290</u>	<u>\$ (718,095)</u>	<u>\$ 12,732,195</u>

Amortization expense of intangible assets was \$10,406 and \$28,084 for the three months ended September 30, 2020 and 2019, and \$36,282 and \$135,664 for the nine months ended September 30, 2020 and 2019, respectively. Amortization expense was classified as research and development expenses in the accompanying unaudited consolidated statements of operations and comprehensive loss.

As of September 30, 2020, future estimated amortization expense was as follows:

Years ending December 31,	
The remainder of 2020	\$ 14,539
2021	26,576
2022	26,576
2023	26,576
2024	22,669
2025 and thereafter	258,903
Total	<u>\$ 375,839</u>

#### 5. Operating Leases

The Company rents office and laboratory space in the United States. The Company also leases office equipment under a non-cancellable equipment lease through December 2022. Rent expense during the three and nine months ended September 30, 2020 under all of the Company's operating leases was \$107,709 and \$281,603, respectively. Rent expense during the three and nine months ended September 30, 2019 was \$84,745 and \$258,824, respectively. Rent expense includes short-term leases and variable lease costs that are not included in the lease obligation.

Short-term leases are leases having a term of twelve months or less. The Company recognizes short-term leases on a straight-line basis and does not record a related lease asset or liability for such leases.

The office space leases provide for increases in future minimum annual rental payments as defined in the lease agreements. The Company has determined the lease renewal option is not reasonably certain.

The cash paid for operating lease liabilities for the three and nine months ended September 30, 2020 was \$64,244 and \$190,317, respectively.

Supplemental other information related to the operating leases balance sheet information is as follows:

	<b>September 30, 2020</b>	
Operating lease obligations (see Note 6 and 9)	\$	1,888,604
Operating lease right-of-use assets	\$	939,855
Weighted-average remaining lease term		4.58
Weighted-average discount rate		7.4%

Maturities of lease liabilities is as follows:

<b>Year ending December 31,</b>		
The remainder of 2020	\$	97,298
2021		475,372
2022		484,484
2023		493,868
2024		503,535
2025 and thereafter		168,929
Total lease payments		2,223,486
Less imputed interest		(334,882)
Total	\$	1,888,604

## 6. Accrued Expenses

Accrued expenses and other current liabilities consist of the following:

	<b>September 30, 2020</b>	<b>December 31, 2019</b>
Accrued professional services	\$ 510,081	\$ 429,467
Accrued payroll and employee benefits	1,673,406	1,183,130
Accrued interest	10,724	5,047
Accrued research and development	2,876,763	1,966,111
Lease obligation, current portion (see Note 5)	328,104	259,449
Deferred revenue	19,753	61,563
Total accrued expenses	\$ 5,418,831	\$ 3,904,767

## 7. Notes Payable

### *Paycheck Protection Program*

On April 7, 2020, the Company applied for a loan from ServisFirst Bank, as lender, pursuant to the Paycheck Protection Program of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") as administered by the U.S. Small Business Administration (the "SBA"). On April 13, 2020, the Loan was approved and the Company received the proceeds from a loan in the amount of \$632,000 (the "PPP Loan").

The PPP Loan, which took the form of a promissory note (the "Promissory Note"), was set to mature on April 7, 2022 and bore interest at a rate of 1% per annum. Monthly principal and interest payments, less the amount of any potential forgiveness (discussed below), was to commence on November 7, 2020. The Company did not provide any collateral or guarantees for the PPP Loan, nor did the Company pay any facility charge to obtain the PPP Loan. The Promissory Note provided for customary events of default, including, among others, those relating to failure to make payment, bankruptcy, breaches of representations and material adverse effects. The Company could prepay the principal of the PPP Loan at any time without incurring any prepayment charges.

All or a portion of the Loan may be forgiven by the SBA and lender upon application by the Company upon documentation of expenditures in accordance with the SBA requirements. On July 21, 2020, the Company voluntarily extinguished the Promissory Note by paying the outstanding principal and accrued interest in cash. As of September 30, 2020, no amounts were outstanding.

## 8. Contingent Consideration

The Company entered into a definitive agreement to acquire all of the equity interests of Spitfire Pharma, Inc. (“Spitfire”) on July 8, 2019. Spitfire was a privately held, preclinical pharmaceutical company developing a novel dual GLP-1/glucagon receptor agonist for the treatment of non-alcoholic steatohepatitis.

The transaction closed on July 12, 2019. The Company issued 1,887,250 unregistered shares of its common stock (the “shares”) as upfront consideration to certain former securityholders of Spitfire (collectively, the “Spitfire Equityholders”), representing an amount equal to \$5.0 million less working capital and transaction expense adjustment amounts as defined in the agreement.

The Merger Agreement also includes future contingent payments up to \$88.0 million in cash and shares of the Company’s common stock as follows (each, a “Milestone Event”):

- a one-time payment of \$5.0 million (the “IND Milestone Consideration Amount”) within sixty days of the submission of an Investigational New Drug Application (“IND”) to the United States Food and Drug Administration (the “FDA”) or other applicable governmental authority in a foreign jurisdiction, which IND has not been rejected or placed on clinical hold by the FDA or such applicable foreign governmental authority within time specified in the Merger Agreement;
- a one-time payment of \$3.0 million (the “Phase 2 Milestone Consideration Amount” and together with the IND Milestone Consideration Amount, the “Regulatory Milestones”) within sixty days of the initiation of a Phase 2 clinical trial of a product candidate anywhere in the world; and
- payments of up to \$80.0 million upon the achievement of specified worldwide net sales (the “Sales Milestones”) of all products developed using the technology acquired in the License Agreement within ten years following the approval of a new drug application filed with the FDA.

The Regulatory Milestones will be payable in shares of the Company’s Common Stock, with the number of shares of the Company’s Common Stock to be issued in connection with each milestone amount, if any, are dependent on the share price at the time of achievement. The number of any shares issued in consideration for the IND Milestone Consideration Amount will be determined based on lower of (A) the average of the closing prices of our Common Stock as reported on the Nasdaq Global Market for the twenty (20) consecutive trading days prior to the IND Reference Date or (B) \$2.95. The value of any shares issued in consideration for the Phase 2 Milestone Consideration Amount shall be determined based the lower of (A) on the average of the closing trading prices of our Common Stock as reported on the Nasdaq Global Market for the twenty (20) consecutive trading days immediately preceding the date of the occurrence of the Phase 2 Milestone Event or (B) \$3.54.

On November 3, 2020, the Company received acknowledgement from the Australian Government Department of Health on the Company’s submitted clinical trial notification (“CTN”) which triggers the IND Milestone payment of 1,694,916 shares of the Company’s Common Stock to the previous owners. Pursuant to the Merger Agreement, the Company will issue the shares within sixty days of the submission of the CTN, which was October 29, 2020. The shares are subject to a lockup whereby 50% of the shares are released from restriction after 3 months, and the remainder are released from restriction after 6 months.

The acquisition of Spitfire was accounted for as an asset acquisition instead of a business combination because substantially all of the fair value of the gross assets acquired was concentrated in a single identifiable asset or group of similar identifiable assets, and therefore, the asset was not considered a business. The Company expensed the acquired intellectual property as of the acquisition date as in-process research and development with no alternative future uses. The Company recorded an in-process research and development expense for the up-front consideration during the third quarter of 2019. Transaction costs of \$0.1 million and \$0.7 million were recorded within research and development expense on the Company’s consolidated statements of operations and comprehensive loss during the three and nine months ended September 30, 2019, respectively.

The future contingent payments related to the Regulatory Milestones are stock-based payments accounted for under FASB Accounting Standards Codification Topic 480, *Distinguishing Liabilities From Equity* (“ASC 480”). Such stock-based payments are subject to a lock-up whereby 50% of the shares are released at 3 months and 50% are released at 6 months. As of the acquisition date, the Company estimated future contingent consideration of \$2.8 million based upon a Monte Carlo simulation that was risk adjusted based on the probability of achieving the milestones and a discount for lack of marketability, which was expensed to in-process research and development expenses during the third quarter of 2019. The Company remeasured the fair value of the contingent consideration as of September 30, 2020, and increased the liability from June 30, 2020 to \$25.1 million primarily due to an increase in the share price during the nine months ended September 30, 2020 and an increase in the probability of milestone achievement. The change in the liability of \$8.7 million and \$22.3 million was expensed to research and development expense during the three and nine months ended September 30, 2020, respectively.

The future contingent payments related to the Sales Milestones are predominately cash-based payments accounted for under FASB Accounting Standards Codification Topic 450, *Contingencies*. Accordingly, the Company will recognize the Sales Milestones when the contingency is resolved and the amount is paid or payable.

## 9. Other Long-Term Liabilities

The Company's other long-term liabilities are summarized as follows:

	September 30, 2020	December 31, 2019
Lease obligation, long-term portion (see Note 5)	\$ 1,560,500	\$ 1,484,679
Conditional economic incentive grants	250,000	250,000
Other	115,269	130,196
Total other long-term liabilities	<u>\$ 1,925,769</u>	<u>\$ 1,864,875</u>

## 10. Common Stock

### Public Offering

On July 16, 2020, the Company offered and sold (i) 3,369,564 shares of common stock, at a price to the public of \$23.00 per share, and (ii) pre-funded warrants of the Company to purchase 1,630,436 shares of common stock at an exercise price equal to \$0.0001 per share (the "Pre-Funded Warrants"), at a price to the public of \$22.9999 per share of common stock underlying the Pre-Funded Warrants (equal to the public offering price per share of Common Stock, minus the exercise price of each Pre-Funded Warrant). The Pre-Funded Warrants are exercisable at any time, provided that each Pre-Funded Warrant holder will be prohibited from exercising such Pre-Funded Warrants into shares of the Company's common stock if, as a result of such exercise, the holder, together with its affiliates, would own more than 4.99% of the total number of shares of the Company's common stock then issued and outstanding, which percentage may change at the holders' election to any other number less than or equal to 19.99% upon 61 days' notice to the Company. The gross proceeds of this offering were approximately \$132.2 million, which includes the exercise in full of the underwriters' option to purchase an additional 750,000 shares of common stock, before deducting underwriting discounts and commissions and offering expenses during the third quarter of 2020. The net proceeds of this offering were approximately \$124.0 million, after deducting underwriting discounts and commissions and offering expenses payable by the Company.

The Company has assessed the Pre-Funded Warrants for appropriate equity or liability classification and determined that the Pre-Funded Warrants are freestanding instruments that do not meet the definition of a liability pursuant to ASC 480 and do not meet the definition of a derivative pursuant to FASB Accounting Standards Codification Topic 815, *Derivatives and Hedging* ("ASC 815"). The Pre-Funded Warrants are indexed to the Company's common stock and meet all other conditions for equity classification under ASC 480 and ASC 815. Accordingly, the Pre-Funded Warrants are classified as equity and are accounted for as a component of additional paid-in capital at the time of issuance.

During the nine months ended September 30, 2020, no Pre-Funded Warrants were exercised.

### At-the-Market Offering

On March 27, 2020, the Company entered into an Equity Distribution Agreement (the "Agreement") with JMP Securities LLC, serving as placement agent (the "Placement Agent") with respect to an at-the-market offering program under which the Company may offer and sell, from time to time at its sole discretion, shares of its common stock, par value \$0.0001 per share (the "Common Stock"), having an aggregate offering price of up to \$50.0 million (the "Shares") through the Placement Agent (the "Offering").

Any Shares offered and sold in the Offering will be issued pursuant to the Company's Registration Statement on Form S-3 filed with the Securities and Exchange Commission (the "SEC") on April 4, 2019, which was declared effective on April 12, 2019, the prospectus supplement relating to the Offering filed with the SEC on March 27, 2020 and any applicable additional prospectus supplements related to the Offering that form a part of the Registration Statement. The aggregate market value of Shares eligible for sale in the Offering and under the Equity Distribution Agreement will be subject to the limitations of General Instruction I.B.6 of Form S-3, to the extent required under such instruction. The Company offered Shares having an aggregate offering price of \$18.9 million pursuant to the prospectus supplement filed with the SEC on March 27, 2020.

On June 1, 2020, the Company filed an amendment to the Agreement which amended the prospectus supplement dated March 27, 2020 to increase the aggregate offering price to \$50.0 million.

As of September 30, 2020, the Company has sold 3,213,009 shares of Common Stock under the Agreement resulting in \$25.6 million in net proceeds, with \$23.4 million remaining available to be sold under the amended Agreement. As of September 30, 2020, the Company recorded approximately \$0.3 million of offering costs which offset the proceeds received from the shares sold through September 30, 2020 and recognized approximately \$0.2 million of deferred offering costs which will offset future proceeds received under the Agreement.

## 11. Warrants

A summary of warrant activity during the nine months ended September 30, 2020 is as follows:

Warrants outstanding, December 31, 2019	10,384,706
Issuances	1,631,794
Exercises	(10,238,889)
Warrants outstanding, September 30, 2020	<u>1,777,611</u>

During the nine months ended September 30, 2020, the Company received net proceeds of \$41.0 million from warrant exercises.

For warrants classified as a liability, the following is a summary of the periodic changes in their fair value during the nine months ended September 30, 2020:

Balance, December 31, 2019	\$ 10,000
Changes in fair value	—
Balance, September 30, 2020	<u>\$ 10,000</u>

## 12. Stock-Based Compensation

### Stock Options

The Company's stock option awards generally vest over four years and typically have a contractual life of ten years. At September 30, 2020, there was \$3.1 million of unrecognized compensation cost related to stock options, which is expected to be recognized over a weighted-average period of 2.55 years. During the nine months ended September 30, 2020, the Company granted 698,000 stock options with a weighted average exercise price of \$4.64 and per share weighted average grant date fair value of 3.69.

Information related to stock options outstanding at September 30, 2020 is as follows:

	Number of Stock Options	Weighted-average Exercise Price	Weighted-average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Outstanding	<u>1,622,248</u>	<u>\$ 4.52</u>	<u>5.90</u>	<u>\$ 15,235,853</u>
Exercisable	<u>458,609</u>	<u>\$ 5.69</u>	<u>5.74</u>	<u>\$ 4,537,424</u>
Unvested	<u>1,163,639</u>	<u>\$ 4.06</u>	<u>5.96</u>	<u>\$ 10,698,428</u>

### Restricted Stock

At September 30, 2020, the Company had unvested restricted stock of 174,908 shares with total unrecognized compensation expense of \$0.6 million, which the Company expects to recognize over a weighted average period of approximately 2.17 years. During the nine months ended September 30, 2020, the Company released 60,758 shares of common stock from restriction as a result of the vesting of restricted stock.

During the third quarter of 2020, the Company granted 15,000 shares of restricted stock units which vest over four years. At September 30, 2020, the Company had unvested restricted stock units of 15,000 shares with total unrecognized compensation expense of \$0.2 million, which the Company expects to recognize over a weighted average period of approximately 3.99 years.

### 2019 Employee Stock Purchase Plan

Under the Employee Stock Purchase Plan ("ESPP"), employees purchased 53,852 shares for \$0.1 million during the three months ended September 30, 2020. During the three and nine months ended September 30, 2020, the Company recognized compensation expense of \$87,092 and \$122,177, respectively.

### Stock-based Compensation Expense

Stock-based compensation expense is classified in the unaudited consolidated statements of operations and comprehensive loss for the three and nine months ended September 30, 2020 and 2019 as follows:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2020	2019	2020	2019
Research and development	\$ 143,844	\$ 71,662	\$ 250,783	\$ 240,345
General and administrative	1,176,245	216,113	1,614,737	744,915
Total	<u>\$ 1,320,089</u>	<u>\$ 287,775</u>	<u>\$ 1,865,520</u>	<u>\$ 985,260</u>

### 13. U.S. Government Contracts and Grants

In June 2020, the Company was awarded \$4.7 million from the U.S. Army Medical Research & Development Command (“USAMRDC”) to fund our Phase 1/2 clinical trial of T-COVID. The competitive award was granted by USAMRDC in collaboration with the Medical Technology Enterprise Consortium (“MTEC”), a 501(c)(3) biomedical technology consortium working in partnership with the Department of Defense (“DoD”). Under the contract, MTEC will pay the Company a firm fixed fee based upon the achievement of certain milestones for conduct and completion of a Phase 1/2 study and research and development work on the replication-deficient adenovirus 5 (“RD-Ad5”) vector vaccine platform. For the three and nine months ended September 30, 2020, the Company has recognized \$2.3 million of grant revenue under the contract.

### 14. Income Taxes

In response to global pandemic associated with COVID-19, President Donald Trump signed into law the Coronavirus Aid, Relief, and Economic Security Act (the “CARES Act”) on March 27, 2020. The CARES Act provided both stimulus measures and a number of tax provisions, including: temporary changes regarding the utilization and carry back of net operating losses, temporary changes to the prior and future limitations on interest deductions, technical corrections from prior tax legislation for tax depreciation of qualified improvement property, and certain refundable employee retention credits. The CARES Act enables the Company to file a refund claim to reflect a refund of its 2016 tax liability by carrying back its 2018, 2019 and 2020 losses to fully offset this liability. The refund claim attributable to the 2018 and 2019 tax years has been recorded as a discrete item in the income tax benefit for the nine months ended September 30, 2020 of \$3.9 million related to the U.S. Federal and Maryland state benefit and represents a partial refund of the Company’s 2016 tax liability. In addition, the Company is currently estimating it will be able to carry back a portion of its current and forecasted 2020 net operating losses as of the end of the year and has included an estimate in its annual effective tax rate calculation as of September 30, 2020, which resulted in an additional income tax benefit of \$0.5 million and \$1.4 million recorded during the three and nine months ended September 30, 2020, respectively.

Accordingly, the Company has recognized a total tax benefit of \$5.3 million for the nine months ended September 30, 2020.

### 15. Net Loss Per Share

Because the Company has reported a net loss attributable to common stockholders for all periods presented, basic and diluted net loss per share attributable to common stockholders are the same for all periods presented.

Basic net loss per share attributable to common stockholders is computed by dividing the net loss attributable to common stockholders by the weighted average numbers of shares of common stock outstanding for the period. Basic shares outstanding includes the weighted average effect of the Company’s outstanding pre-funded warrants, the exercise of which requires little or no consideration for the delivery of shares of common stock.

Diluted net loss per share is calculated by adjusting weighted average shares outstanding for the dilutive effect of common stock equivalents outstanding for the period. As such, all unvested restricted stock, common stock warrants, and stock options have been excluded from the computation of diluted weighted average shares outstanding because such securities would have an anti-dilutive impact for all periods presented.

Potential common shares issuable upon conversion, vesting or exercise of unvested restricted stock, common stock warrants, and stock options that are excluded from the computation of diluted weighted-average shares outstanding, as they are anti-dilutive, are as follows:

	<u>For the Three and Nine Months Ended September 30, 2020</u>	<u>For the Three and Nine Months Ended September 30, 2019</u>
Common stock warrants	147,175	10,384,706
Common stock options	1,627,394	976,861
Restricted stock	189,908	323,191

### 16. Commitments and Contingencies

#### *Spitfire Acquisition*

As disclosed in Note 8, the Company is obligated to make payments of up to \$80.0 million upon the achievement of specified worldwide net sales of all products developed using the technology acquired from Spitfire Pharma Inc. within ten years following the approval of a new drug application filed with the FDA.

#### *PER.C6 License Agreement Expansion*

On April 2, 2020, the Company entered into Amendment No. 3 to the Second Restated License Agreement (the “Amendment”), by and between the Company and Janssen Vaccines & Prevention B.V. (formerly known as Crucell Holland B.V.) (as amended by Amendment No. 1 to Second Restated License Agreement and Amendment No. 2 to Second Restated License Agreement, together with the Amendment, the “License Agreement”). Pursuant to the Amendment, the field of licenses granted to the Company for the use of the PER.C6 cell line under the License Agreement is expanded to cover COVID-19 caused by SARS-CoV-2 (severe acute respiratory syndrome coronavirus 2), in addition to the existing licenses related to Bacillus anthracis and influenza virus. All capitalized terms not defined herein shall have the meanings assigned to them in the Amendment or the License Agreement, as applicable.

Pursuant to the Amendment, the Company agreed to pay certain additional development-based milestone payments through approval of licensed products by the FDA for the treatment or prevention of COVID-19, up to an aggregate amount of \$1.2 million. The Company also agreed to pay royalty payments as a percentage of net sales of products to a royalty stacking reduction and minimum annual royalty payments, until the expiration of the term of the License Agreement, as amended. As of September 30, 2020, payments made under the License Agreement were de minimis.

### *Litigation*

In December 2019, a complaint was filed by Dr. De-Chu Christopher Tang (“Plaintiff”) against the Company in United States District Court for the Eastern District of Texas. The Plaintiff amended the complaint in February 2020 to include Vipin K. Garg and David J. Drutz as defendants, in addition to the Company (Dr. Garg, Dr. Drutz, and the Company are collectively referred to as “Defendants”). In March 2020 the Defendants filed a motion to dismiss the complaint. The Court denied the motion without prejudice and allowed Plaintiff an opportunity to file an amended complaint. Plaintiff’s second amended complaint was filed on April 17, 2020, and Defendants filed a motion to dismiss that complaint on May 1, 2020. A hearing on Defendants’ motion to dismiss was held on May 20, 2020, and the motion is currently pending. Plaintiff, who is representing himself, alleges five causes of action as follows: (1) Defendants’ alleged retention of Plaintiff’s lab notebooks after the termination of his employment in 2012; (2) alleged plagiarism based on publishing an article without naming Plaintiff as an author; (3) use of the Adhigh System, which Plaintiff alleges he developed; (4) allegations that Defendants manipulated the Company’s stock and caused a decrease in value; and (5) allegations that the Defendants “wast[ed] government grant money and poison[ed] science by leaving data to rot.” On September 30, 2020, Plaintiff filed a motion titled “Motion to Proscribe Defendants’ Allegedly Illegal Use of Plaintiff’s AdHigh System in Altimmune’s Human Clinical Trials,” to which Defendants filed an opposition on October 13, 2020. The court has not yet ruled on that motion, which also remains pending. The Company believes the allegations in the complaint are without merit and intends to vigorously defend the litigation. However, the outcome of this legal proceeding is uncertain at this time and the Company cannot reasonably estimate a range of loss, if any. Accordingly, the Company has not accrued any liability associated with this action. The Company is a party in various other contractual disputes, litigation, and potential claims arising in the ordinary course of business none of which are currently reasonably possible or probable of material loss.

## **17. Subsequent Events**

### *Contingent Consideration*

On November 3, 2020, the Company received acknowledgement from the Australian Government Department of Health on the Company’s submitted clinical trial notification which triggers the IND Milestone payment. See Note 8 for further details.



## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis of our financial condition and results of operations should be read together with our consolidated financial statements and related notes appearing elsewhere in this quarterly report on Form 10-Q and our consolidated financial statements and related notes for the year ended December 31, 2019 included in our annual report on Form 10-K, which was filed with the Securities and Exchange Commission on March 27, 2020.*

*This quarterly report on Form 10-Q contains forward-looking statements that involve substantial risks and uncertainties. The words “expect,” “anticipate,” “intend,” “plan,” “believe,” “estimate,” “may,” “will,” “should,” “could,” “target,” “strategy,” “intend,” “project,” “guidance,” “likely,” “usually,” “potential,” or the negative of these words or variations of such words, similar expressions, or comparable terminology are intended to identify such forward-looking statements, although not all forward-looking statements contain these identifying words. There are a number of important risks and uncertainties that could cause our actual results to differ materially from those indicated by forward-looking statements. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. We have included important factors in the cautionary statements included in this quarterly report on Form 10-Q, particularly in the section entitled “Risk Factors” in Part II, Item 1A, that could cause actual results or events to differ materially from the forward-looking statements that we make. Our forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments that we may make.*

*We have based the forward-looking statements included in this quarterly report on Form 10-Q on information available to us on the date of this quarterly report, and we assume no obligation to update any such forward-looking statements, other than as required by law. Although we undertake no obligation to revise or update any forward-looking statements, whether as a result of new information, future events or otherwise, you are advised to consult any additional disclosures that we may make directly to you or through reports that we, in the future, may file with the SEC, including annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K.*

### Overview

Altimmune, Inc. is a clinical stage biopharmaceutical company focused on developing intranasal vaccines, immune modulating therapies and treatments for liver disease. Our diverse pipeline includes proprietary intranasal vaccines for COVID-19 (AdCOVID), anthrax (NasoShield) and influenza (NasoVAX); an intranasal immune modulating therapeutic for COVID-19 (T-COVID); and next generation peptide therapeutics for NASH (ALT-801) and chronic hepatitis B (HepTcell).

### Impact of COVID-19

We are closely monitoring how the spread of COVID-19 is affecting our employees, business, preclinical studies and clinical trials. In response to the COVID-19 pandemic, we have closed our executive offices with certain employees continuing their work outside of our offices and travel for all employees has been restricted. Essential laboratory staff continue to work onsite with enhanced safety measures. We are continuing our regular interactions with the FDA and other regulatory agencies and based on current information, we do not anticipate COVID-19 to materially affect our regulatory timelines for NasoShield, T-COVID, AdCOVID and ALT-801. We expect the pandemic to have some near-term impact on the initiation of our HepTcell Phase 2 trial and, accordingly, we will delay the initiation of this trial. We expect we will be able to provide an update on timing for initiating the study towards the end of 2020.

Although operations have not been materially affected by the COVID-19 pandemic as of and for the three and nine months ended September 30, 2020, at this time, however, there is significant uncertainty relating to the trajectory of the pandemic and the impact of related responses, and disruptions caused by the COVID-19 pandemic may result in difficulties or delays in initiating, enrolling, conducting or completing our planned and ongoing trials and the incurrence of unforeseen costs as a result of disruptions in clinical supply or preclinical study or clinical trial delays. The impact of COVID-19 on our future results will largely depend on future developments, which are highly uncertain and cannot be predicted with confidence, such as the ultimate geographic spread of the disease, the duration of the pandemic, travel restrictions and social distancing in the United States and other countries, business closures or business disruptions, the ultimate impact on financial markets and the global economy, and the effectiveness of actions taken in the United States and other countries to contain and treat the disease. In addition, a recurrence or “second wave” of COVID-19 cases could cause other widespread or more severe impacts depending on where infection rates are highest. We continue to monitor developments as we deal with the disruptions and uncertainties relating to the COVID-19 pandemic. See “Risk Factors— Our business, results of operations and financial condition may be adversely affected by the widespread outbreak of an illness or any other communicable disease, or any other public health crisis, including the ongoing coronavirus disease (COVID-19) pandemic.” in Part II, Item 1A of this Quarterly Report on Form 10-Q.

### U.S. Government Contracts and Grants

In June 2020, we were awarded \$4.7 million from the U.S. Army Medical Research & Development Command (“USAMRDC”) to fund our Phase 1/2 clinical trial of T-COVID. The competitive award was granted by USAMRDC in collaboration with the Medical Technology Enterprise Consortium (“MTEC”), a 501(c)(3) biomedical technology consortium working in partnership with the Department of Defense (“DoD”). Under the contract, MTEC pays us a firm fixed fee based upon the achievement of certain milestones for conduct and completion of a

Phase 1/2 study and research and development work on the replication-deficient adenovirus 5 (“RD-Ad5”) vector vaccine platform. For the three and nine months ended September 30, 2020, we have recognized approximately \$2.3 million of grant revenue under the contract.

In July 2016, we signed a five-year contract with Biomedical Advanced Research and Development Authority (“BARDA”). The contract, as amended, has a total value of up to \$133.7 million and is used to fund clinical development of NasoShield. Under the contract, BARDA pays us a fixed fee and reimburses certain costs for the research and development of an Ad5-vectored, protective antigen-based intranasal anthrax vaccine through cGMP manufacture and conduct of a Phase 1 clinical trial dose ranging assessment of safety and immunogenicity. The contract consists of an initial base performance period providing approximately \$27.8 million in funding for the period July 2016 through December 2020. BARDA has seven options to extend the contract to fund certain continued development and manufacturing activities for the anthrax vaccine, including Phase 2 clinical trials. Each option, if exercised by BARDA, would provide additional funding ranging from approximately \$1.1 million to \$34.4 million for a three-year period beginning January 2021. For the three and nine months ended September 30, 2020, we have recognized approximately \$0.6 million and \$2.7 million, respectively, of grant revenue under the current BARDA contract.

### Critical Accounting Policies and Significant Judgment and Estimates

Management’s Discussion and Analysis of Financial Condition and Results of Operations is based upon our unaudited consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the U.S. and the rules and regulations of the SEC for interim financial reporting. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses, and the related disclosure of contingent assets and liabilities. We base our estimates and judgments on historical experience, knowledge of current conditions, and expectations of what could occur in the future given available information.

There have been no changes in our critical accounting policies and significant judgment and estimates as disclosed in our annual report on Form 10-K for the year ended December 31, 2019 except for recently adopted accounting standards (See Note 2 to the consolidated financial statements appearing in Item 1 of this report). For more information regarding our critical accounting policies, we encourage you to read the discussion contained in Item 7 under the heading “Critical Accounting Policies and Significant Judgments and Estimates” and Note 2 “Summary of Significant Accounting Policies” included in the notes to the consolidated financial statements contained in our annual report on Form 10-K for the year ended December 31, 2019.

### Results of Operations

*Comparison of the three months ended September 30, 2020 and 2019:*

	For the Three Months Ended September 30,			
	2020	2019	Increase (Decrease)	
Revenue	\$ 2,937,991	\$ 643,978	\$ 2,294,013	356 %
Operating expenses:				
Research and development	17,041,975	8,729,697	8,312,278	95
General and administrative	4,220,238	2,187,661	2,032,577	93
Impairment charges	—	1,000,000	(1,000,000)	(100)
Total operating expenses	21,262,213	11,917,358	9,344,855	78
Loss from operations	(18,324,222)	(11,273,380)	(7,050,842)	(63)
Other income (expense):				
Changes in fair value of warrant liability	—	76,000	(76,000)	100
Interest expense	(2,275)	(756)	(1,519)	(201)
Interest income	45,127	224,058	(178,931)	(80)
Other income (expenses), net	29,218	(23,734)	52,952	223
Total other income, net	72,070	275,568	(203,498)	(74)
Net loss before income tax benefit	(18,252,152)	(10,997,812)	(7,254,340)	(66)
Income tax benefit	482,017	58,500	423,517	724
Net loss	\$ (17,770,135)	\$ (10,939,312)	\$ (6,830,823)	(62) %

Comparison of the nine months ended September 30, 2020 and 2019:

	For the Nine Months Ended			
	September 30,			
	2020	2019	Increase (Decrease)	
Revenue	\$ 5,872,321	\$ 5,225,600	\$ 646,721	12 %
Operating expenses				
Research and development	40,823,756	14,892,464	25,931,292	174
General and administrative	9,097,511	6,485,960	2,611,551	40
Impairment charges	—	1,000,000	(1,000,000)	(100)
Total operating expenses	49,921,267	22,378,424	27,542,843	123
Loss from operations	(44,048,946)	(17,152,824)	(26,896,122)	(157)
Other income (expense):				
Changes in fair value of warrant liability	—	30,000	(30,000)	100
Interest expense	(7,468)	(2,244)	(5,224)	(233)
Interest income	278,154	649,268	(371,114)	(57)
Other income (expenses), net	48,882	(6,206)	55,088	(888)
Total other income, net	319,568	670,818	(351,250)	(52)
Net loss before income tax benefit	(43,729,378)	(16,482,006)	(27,247,372)	(165)
Income tax benefit	5,306,678	58,500	5,248,178	8,971
Net loss	\$ (38,422,700)	\$ (16,423,506)	\$ (21,999,194)	(134) %

Revenue

Revenue consists primarily of research grants in the United States from MTEC for our T-COVID product candidate, BARDA, and in 2019, the National Institute of Allergy and Infectious Diseases (“NIAID”) for our anthrax vaccine product candidates. These grants consist of firm fixed fee contracts based on milestones and cost reimbursement contracts, with a fixed fee based on either costs or milestones.

Revenue increased by \$2.3 million, or 356%, for the three months ended September 30, 2020 as compared to the same period in 2019. The increase was primarily the result of:

- an increase of \$2.3 million in MTEC revenue attributable to a clinical trial and development work on the T-COVID program;
- an increase of \$0.3 million in BARDA revenue due to timing of clinical trials and development activities on the NasoShield program; and
- a decrease of \$0.3 million in grant revenue related to the France BPI note during 2019.

Revenue increased by \$0.6 million, or 12%, for the nine months ended September 30, 2020 as compared to the same period in 2019. The increase was primarily the result of:

- an increase of \$2.3 million in MTEC revenue attributable to a clinical trial and development work on the T-COVID program;
- an increase of \$0.6 million in BARDA revenue attributable to a final payment under the Company’s previous NasoShield contract representing a reconciliation of the actual indirect rates compared to billed indirect rates;
- a decrease of \$2.1 million in BARDA revenue due to timing of clinical trials and development activities on the NasoShield program; and
- a decrease of \$0.2 million in other revenue.

Research and development expenses

Research and development operating expense increased by \$8.3 million, or 95%, for the three months ended September 30, 2020 as compared to the same period in 2019. The increase was primarily the result of:

- an increase of \$4.4 million due to development activities for the COVID-19 programs, which include AdCOVID and T-COVID;
- an increase of \$1.5 million due to an increase in the contingent consideration liability that is partially offset by costs incurred in July 2019 with respect to the acquisition of ALT-801;
- an increase of \$1.2 million due to development activities for ALT-801 which was acquired in July 2019; and
- an increase of \$1.2 million in pre-clinical and clinical projects and non-project specific research and development costs including employee compensation and facility costs.

Research and development operating expense increased by \$25.9 million, or 174%, for the nine months ended September 30, 2020 as compared to the same period in 2019. The increase was primarily the result of:

- an increase of \$14.6 million due to an increase in the contingent consideration liability that is partially offset by costs incurred in July 2019 with respect to the acquisition of ALT-801;
- an increase of \$5.5 million due to development activities for ALT-801 which was acquired in July 2019;

- an increase of \$5.4 million due to development activities for the COVID-19 programs, which include AdCOVID and T-COVID;
- an increase of \$1.9 million in pre-clinical projects and non-project specific research and development costs including employee compensation and facility costs; and
- a decrease of \$1.5 million due to timing of a clinical trial and development activities for NasoShield.

#### *General and administrative expenses*

General and administrative expense increased by \$2.0 million, or 93%, for the three months ended September 30, 2020 and by \$2.6 million, or 40%, for the nine months ended September 30, 2020, as compared to the same periods in 2019 due primarily to an increase in stock compensation expense, legal, professional and labor related costs.

#### *Impairment charges*

Impairment charges of \$1.0 million reported during the three and nine months ended September 30, 2019 resulted from the completion of SparVax-L NIAID contract with no future funding identified. As a result of the contract completion and the US government's funding prioritization of only single dose anthrax vaccine candidates, we abandoned the project and impaired the remaining net book value of the SparVax-L IPR&D asset.

#### *Total other income, net*

Total other income, net decreased \$0.2 million during the three months ended September 30, 2020 and decreased by \$0.4 million during the nine months ended September 30, 2020 as compared to the same period in 2019. The decreases are primarily due to changes in interest income.

#### *Income tax benefit*

Income tax benefit increased by \$0.4 million and \$5.2 million during the three and nine months ended September 30, 2020, as compared to the same period in 2019. The increase is due to the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") signed into law on March 27, 2020 which made temporary changes regarding the utilization and carry back of net operating losses. As of September 30, 2020, the Company intends to file a refund claim for a discrete item of \$3.9 million with the U.S. Federal and Maryland tax authorities, reflecting a partial refund of its 2016 tax liability by carrying back its 2018 and 2019 losses not previously claimed. In addition, the Company is currently estimating it will be able to carry back a portion of its forecasted 2020 net operating losses, which resulted in an additional income tax benefit of \$0.5 million and \$1.4 million recorded during the three and nine months ended September 30, 2020, respectively.

## **Liquidity and Capital Resources**

### *Overview*

Our primary sources of cash during the nine months ended September 30, 2020 were from equity activity, maturities of short-term investments and cash receipts of revenue from our BARDA and MTEC contracts. Our cash, cash equivalents, and short-term investments were \$206.8 million at September 30, 2020. We believe, based on the operating cash requirements and capital expenditures expected for 2020 and 2021, our cash on hand at September 30, 2020, short-term investments, revenue from our government sponsored contracts and tax refunds, are sufficient to fund operations for at least a twelve-month period from the issuance date of our September 30, 2020 financial statements.

We have not generated any revenues from the sale of any products to date, and there is no assurance of any future revenues from product sales. Our sources of revenue have consisted of grant revenues under our arrangements with BARDA for the development of NasoShield, MTEC for a clinical trial and development work on T-COVID, and to a lesser degree from other licensing arrangements. We have incurred significant losses since we commenced operations. As of September 30, 2020, we had accumulated losses of \$175.8 million since our inception. In addition, we have not generated positive cash flows from operations. We have had to rely on a variety of financing sources, including the issuance of debt and equity securities. As capital resources are consumed to fund our research and development activities, we may not have sufficient capital to fund our plan of operations. In order to address our capital needs, including our planned clinical trials, we have initiated the ATM Offering and the Public Offering and must continue to actively pursue additional equity or debt financing, government funding, and monetization of our existing programs through partnership arrangements or sales to third parties.

In June 2020, we were awarded \$4.7 million from the U.S. Army Medical Research & Development Command ("USAMRDC") to fund our Phase 1/2 clinical trial of T-COVID. The competitive award was granted by USAMRDC in collaboration with the Medical Technology Enterprise Consortium ("MTEC"), a 501(c)(3) biomedical technology consortium working in partnership with the Department of Defense ("DoD"). Under the contract, MTEC pays us a firm fixed fee based upon the achievement of certain milestones for conduct and completion of a Phase 1/2 study and research and development work on the replication-deficient adenovirus 5 ("RD-Ad5") vector vaccine platform. Through September 30, 2020, we have received in cash an aggregate of approximately \$0.1 million under the contract.

In July 2016, we signed a five-year contract with BARDA. The contract, as amended, has a total value of up to \$133.7 million and is used to fund clinical development of NasoShield. Under the contract, BARDA pays us a fixed fee and reimburses certain costs for the research and development of an Ad5-vectored, protective antigen-based intranasal anthrax vaccine through cGMP manufacture and conduct of a Phase 1 clinical trial dose ranging assessment of safety and immunogenicity. The contract consists of an initial base performance period providing approximately \$27.8 million in funding for the period July 2016 through December 2020. BARDA has seven options to extend the contract to fund certain continued development and manufacturing activities for the anthrax vaccine, including Phase 2 clinical trials. Each option, if exercised by BARDA, would provide additional funding ranging from approximately \$1.1 million to \$34.4 million for a three-year period

beginning January 2021. Through September 30, 2020, we have received in cash an aggregate of approximately \$24.1 million under the current BARDA contract.

### Cash Flows

The following table provides information regarding our cash flows for the nine months ended September 30, 2020 and 2019:

	<b>Nine Months Ended September 30,</b>	
	<b>2020</b>	<b>2019</b>
<b>Net cash provided by (used in):</b>		
Operating activities	\$ (21,023,255)	\$ (7,599,945)
Investing activities	(35,226,668)	(28,233,696)
Financing activities	190,782,503	12,487,168
<b>Net increase and decrease in cash and cash equivalents and restricted cash</b>	<b>\$ 134,532,580</b>	<b>\$ (23,346,473)</b>

### Operating Activities

Net cash used in operating activities was \$21.0 million for the nine months ended September 30, 2020 compared to \$7.6 million during the nine months ended September 30, 2019. Our sources of cash provided by operations during the nine months ended September 30, 2020 were primarily cash receipts of revenue generated by our BARDA contract. The primary uses of cash from our operating activities include payments for labor and labor-related costs, professional fees, research and development costs associated with our clinical trials, and other general corporate expenditures. The increase in cash used in operations of \$13.4 million year over year is due to an increase in net loss as adjusted for non-cash items of \$6.4 million and changes in working capital accounts of \$7.0 million, primarily due to recording of the income tax benefit receivable.

### Investing Activities

Net cash used by investing activities was \$35.2 million for the nine months ended September 30, 2020 compared to \$28.2 million during the nine months ended September 30, 2019. The net cash used by investing activities during 2020 was primarily due to purchases and maturities of short-term investments. The net cash used in investing activities in 2019 was primarily due to purchases of short-term investments.

### Financing Activities

Net cash provided by financing activities during the nine months ended September 30, 2020 was \$190.8 million compared to \$12.5 million for the nine months ended September 30, 2019. The net cash provided by financing activities during the nine months ended September 30, 2020 was primarily the result of the receipt of \$124.0 million in proceeds from a public offering (as discussed below), \$41.0 million in proceeds from the exercise of warrants and \$25.6 million in proceeds from the issuance of common stock from our at-the-market offering program. The net cash provided by financing activities during the nine months ended September 30, 2019 was primarily the result of the receipt of \$12.7 million in proceeds from a registered direct offering of units that consisted of common stock and warrants.

## Financing

### Public Offering

On July 16, 2020, we offered and sold (i) 3,369,564 shares of our common stock, at a price to the public of \$23.00 per share, and (ii) pre-funded warrants to purchase 1,630,436 shares of our common stock at an exercise price equal to \$0.0001 per share (the "Pre-Funded Warrants"), at a price to the public of \$22.9999 per share of common stock underlying the Pre-Funded Warrants (equal to the public offering price per share of Common Stock, minus the exercise price of each Pre-Funded Warrant). The Pre-Funded Warrants are exercisable at any time, provided that each Pre-Funded Warrant holder will be prohibited from exercising such Pre-Funded Warrants into shares of our common stock if, as a result of such exercise, the holder, together with its affiliates, would own more than 4.99% of the total number of shares of our common stock then issued and outstanding, which percentage may change at the holders' election to any other number less than or equal to 19.99% upon 61 days' notice to us. The gross proceeds of this offering were approximately \$132.2 million, which includes the exercise in full of the underwriters' option to purchase an additional 750,000 shares of common stock, before deducting underwriting discounts and commissions and offering expenses during the third quarter of 2020. The net proceeds of this offering were approximately \$124.0 million, after deducting underwriting discounts and commissions and offering expenses payable by the Company.

### At-the-Market Offering

On March 27, 2020, we entered into an Equity Distribution Agreement (the "Agreement") with JMP Securities LLC, serving as placement agent (the "Placement Agent") with respect to an at-the-market offering program under which we may offer and sell, from time to time at our sole discretion, shares of our common stock, par value \$0.0001 per share (the "Common Stock"), having an aggregate offering price of up to \$50.0 million (the "Shares") through the Placement Agent (the "Offering"). We offered Shares having an aggregate offering price of \$18.9 million pursuant to the prospectus supplement filed with the SEC on March 27, 2020. On June 1, 2020, we filed an amendment to the Agreement which amended the prospectus supplement dated March 27, 2020 to increase the aggregate offering price to \$50.0 million. As of September 30, 2020, we sold 3,213,009 shares of Common Stock under the Agreement resulting in \$25.6 million in net proceeds, with \$23.4 million remaining available to be sold under the amended Agreement.

## **Current Resources**

We have financed our operations to date principally through our equity offerings and proceeds from issuances of our preferred stock, common stock, and warrants. At September 30, 2020, we had \$143.5 million of cash, cash equivalents and restricted cash and \$63.3 million of short-term investments. Accordingly, management believes that the Company has sufficient capital to fund its plan of operations for at least a twelve-month period from the issuance date of our September 30, 2020 financial statements. However, in order to address our capital needs in the long-term, including our planned clinical trials, we must continue to actively pursue additional equity or debt financing, government funding, and monetization of our existing programs through partnership arrangements or sales to third parties.

## **Off-Balance Sheet Arrangements**

As of September 30, 2020, we did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as “special purpose” entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

## **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

As a “smaller reporting company” as defined by Item 10 of Regulation S-K, we are not required to provide the information required by this Item.

## **Item 4. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our principal executive officer and principal financial officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (“the “Exchange Act”) as of the end of the period covered by this Quarterly Report on Form 10-Q.

Based on this evaluation, our principal executive officer and principal financial officer concluded that, as of September 30, 2020, our disclosure controls and procedures were effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

### **Changes in Internal Control Over Financial Reporting**

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Exchange Act) during the quarter ended September 30, 2020 identified in connection with the evaluation thereof by our management, including the Chief Executive Officer and Chief Financial Officer, that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

In December 2019, a complaint was filed by Dr. De-Chu Christopher Tang (“Plaintiff”) against us in the United States District Court for the Eastern District of Texas. See Note 16 to the consolidated financial statements appearing in Item 1 of this report for further details.

A prior lawsuit filed by the Plaintiff against us in the United States District Court for the Northern District of Alabama, resulted in the entry of a Final Consent Judgment and Permanent Injunction on August 25, 2016 (the “Alabama Judgment”). In the Alabama Judgment, the court declared, among other things, that we owned the DVD technology that Plaintiff had developed during his employment with us, and enjoined Plaintiff from “using or disclosing any Proprietary Information or Innovations relating to the DVD technology and any associated intellectual property rights” without our written consent.

### Item 1A. Risk Factors

In addition to the other information set forth in this Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A, subsection “Risk Factors” in our 2019 Annual Report on Form 10-K filed with the SEC on March 27, 2020 and in Part II, Item 1A of our Quarterly Report on Form 10-Q for the quarters ended March 31, 2020 and June 30, 2020, filed with the SEC on May 13, 2020 and August 11, 2020, respectively, as they could materially affect our business, financial condition or future results of operations. The risks described in our 2019 Annual Report on Form 10-K filed with the SEC on March 27, 2020 and our Quarterly Report on Form 10-Q for the quarters ended March 31, 2020 and June 30, 2020, filed with the SEC on May 13, 2020 and August 11, 2020, respectively, are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also materially adversely affect our business, financial condition and future results of operations. The following information updates, and should be read in conjunction with, the risk factors previously disclosed in Item 1A, subsection “Risk Factors” to Part I of our 2019 Annual Report on Form 10-K filed with the SEC on March 27, 2020 and in Part II, Item 1A of our Quarterly Report on Form 10-Q for the quarters ended March 31, 2020 and June 30, 2020, filed with the SEC on May 13, 2020 and August 11, 2020, respectively. Except as set forth below, there have been no material changes to the risk factors previously disclosed under the caption “Risk Factors” in our 2019 Annual Report on Form 10-K and in our Quarterly Reports on Form 10-Q.

#### Risks Related to COVID-19

***Our pursuit of potential therapeutic and prophylactic treatments for COVID-19 is at an early stage and subject to many risks. We may be unable to receive approval for any of our COVID-19 product candidates a timely manner, if at all, and our COVID-19 product candidates may never be approved.***

The U.S. Food and Drug Administration recently cleared our Investigational New Drug, or IND, application to proceed with a clinical trial of T-COVID, our investigational agent for the treatment of early COVID-19 and we have not yet filed an IND for AdCOVID, our intranasal vaccine candidate for COVID-19. We have not yet initiated a clinical trial for AdCOVID and recently began enrollment for T-COVID. We may experience difficulties or delays in enrolling patients in clinical trials due to the impact of the global COVID-19 pandemic or other reasons. Many of the risks related to the development of these product candidates are beyond our control, including risks related to clinical development, the regulatory submission process, potential threats to our intellectual property rights and manufacturing delays or difficulties. We may be unable to produce an efficacious and/or approved product for the treatment of patients with early COVID-19 in a timely manner, if at all.

The results of preclinical studies from our COVID-19 product candidates may not be predictive of the results of clinical trials, and the results of any early-stage clinical trials we commence may not be predictive of the results of the later-stage clinical trials. There can be no assurance that any of our clinical trials for our COVID-19 product candidates, or any other of our product candidates, will ultimately be successful or support further clinical development. In addition, the interpretation of the data from our clinical trials of T-COVID or AdCOVID by FDA and other regulatory agencies may differ from our interpretation of such data and the FDA or other regulatory agencies may require that we conduct additional studies or analyses. Any of these factors could delay or prevent us from receiving regulatory approval of T-COVID or AdCOVID and there can be no assurance that either product candidate will be approved in a timely manner, if at all.

If the COVID-19 outbreak is effectively contained or the risk of coronavirus infection is diminished or eliminated before we can successfully develop and manufacture our product candidate, the commercial viability of such product candidate may be diminished or eliminated. We are also committing financial resources and personnel to the development of this product candidate which may cause delays in or otherwise negatively impact our other development programs, despite uncertainties surrounding the longevity and extent of coronavirus as a global health concern. Our business could be negatively impacted by our allocation of significant resources to a global health threat that is unpredictable and could rapidly dissipate or against which our treatment, if successfully developed, may not be effective. In addition, other parties are currently producing therapeutic and vaccine candidates for COVID-19, which may be more efficacious or may be approved prior to T-COVID or AdCOVID.

***The regulatory pathway for T-COVID and AdCOVID is continually evolving, and may result in unexpected or unforeseen challenges.***

The speed at which parties are acting to create and test many therapeutics and vaccines for COVID-19 is unusual, and evolving or changing plans or priorities within the FDA, including those based on new knowledge of COVID-19 and how the disease affects the human body, may significantly affect the regulatory timeline for our product candidates. Results from ongoing clinical trials and discussions with regulatory

authorities may raise new questions and require us to redesign proposed clinical trials, including revising proposed endpoints or adding new clinical trial sites or cohorts of subjects. Any such developments could delay the development timeline for our product candidates and materially increase the cost of the development for such candidates.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Default upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

In September 2020, the Company's Board approved our non-employee director compensation policy, a copy of which is filed herewith as Exhibit 10.2.



## Item 6. Exhibits

### Exhibit Index

<u>Exhibit No.</u>	<u>Description</u>
10.1	<a href="#">Amendment No. 4 to the Second Restated License Agreement, by and among Altimmune, Inc. and Janssen Vaccines &amp; Prevention B.V., dated as of July 28, 2020</a>
10.2	<a href="#">Non-Employee Director Compensation Policy</a>
31.1 †	<a href="#">Certification of Principal Executive Officer Pursuant to SEC Rule 13a-14(a)/15d-14(a)</a>
31.2 †	<a href="#">Certification of Principal Financial Officer Pursuant to SEC Rule 13a-14(a)/15d-14(a)</a>
32.1 †	<a href="#">Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code</a>
32.2 †	<a href="#">Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code</a>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

† This certification will not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent specifically incorporated by reference into such filing.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused the report to be signed on its behalf by the undersigned, thereunto duly authorized.

ALTIMMUNE, INC.

Dated: November 9, 2020

By: /s/ Vipin K. Garg  
Name: Vipin K. Garg  
Title: President and Chief Executive Officer (Principal Executive Officer)

Dated: November 9, 2020

By: /s/ Will Brown  
Name: Will Brown  
Title: Chief Financial Officer (Principal Financial and Accounting Officer)

## AMENDMENT NO. 4 TO SECOND RESTATED LICENSE AGREEMENT

This Amendment No. 4 (“**Amendment No. 4**”) to the Second Restated License Agreement (“**License**”) is made and entered into on the date of the last signature below by and between:

**Janssen Vaccines & Prevention B.V.**, a company under Dutch law with limited liability, with registered address at Archimedesweg 4, 2333 CN Leiden, The Netherlands (“**Janssen Vaccines**”);

and

**Altimune, Inc.**, a Delaware corporation, having offices located at 910 Clopper Road, Suite 201S, Gaithersburg Maryland (MD) 20878, Unites States (“**Altimune**”).

Each party hereinafter individually referred to as “Party” and collectively as “Parties”.

WHEREAS Altimune (Vaxin) and Janssen Vaccines (Crucell) entered into a Second Restated License Agreement effective as of October 4, 2005 (as amended, the “**Agreement**”);

WHEREAS Altimune and Janssen Vaccines entered into the Amendment No. 1 to Second Restated License Agreement effective as of September 25, 2015;

WHEREAS Altimune and Janssen Vaccines entered into the Amendment No. 2 to Second Restated License Agreement effective as of September 20, 2016;

WHEREAS Altimune and Janssen Vaccines entered into the Amendment No. 3 to Second Restated License Agreement effective as of April 2, 2020;

WHEREAS Altimune is adding STRATEGIC PARTNERS; and

WHEREAS Altimune and Janssen Vaccines desire to further amend the Agreement on the terms and conditions set forth below in accordance with Section 14.1 of the Agreement.

NOW THEREFORE, the Parties agree as follows:

1. Definitions and Cross References. Unless otherwise specified herein, each capitalized term shall have the meaning assigned to it in the Agreement and each reference to a Section or Article shall refer to the corresponding Section or Article in the Agreement.
2. Exhibit 1.1 of the Agreement. Exhibit 1.1 of the Agreement (attached hereto) is hereby amended to add the following under the header Approved STRATEGIC PARTNERS:

Vigene Biosciences, Inc.

3. The Agreement is amended only to the extent necessary to give full effect to this Amendment No. 4. All other terms and conditions of the Agreement shall remain in full force and effect.
4. Each signatory to this Amendment No. 4 personally represents that, to the best of his/her knowledge, he/she has authority to legally bind his/her respective Party to this Amendment No. 4.
5. This Amendment No. 4 may be executed in counterparts and when bearing the signatures of all required parties hereto it shall constitute one and the same Amendment No. 4. The Parties agree that exchanged PDF copies of a signature or any other electronically generated signature used in execution of this Amendment No. 4 (including by means of services such as *Adobe eSign services*) shall constitute a binding original of this Amendment No. 4 for all purposes.

**IN WITNESS WHEREOF**, the Parties hereto have caused this Amendment No. 4 to be duly executed on the dates written below.

**Janssen Vaccines & Prevention B.V.**

**Altimune, Inc.**

/s/ Maarten Santman

/s/ Vipin Garg

Name: Maarten Santman

Name: Vipin Garg

Function: Legal Director

Function: CEO

Date: July 28, 2020

Date: July 23, 2020

**EXHIBIT 1.1**

Approved REGISTERED AFFILIATES: none

Approved STRATEGIC PARTNERS:

- Batavia Bioservices B.V.

Manufacturer of the VACCINE for VAXIN in the FIELD of prevention and/or treatment of human infectious diseases caused by infectious agents in Batavia's own facilities

- Fujifilm Diosynth Biotechnologies

Manufacturer of the VACCINE for ALTIMMUNE in the FIELD of prevention and/or treatment of human infectious diseases caused by infectious agents Fujifilm Diosynth Biotechnologies facility located in College Station, TX.

- Emergent BioSolutions

Manufacturer of the VACCINE for ALTIMMUNE in the FIELD of prevention and/or treatment of human infectious diseases caused by infectious agents in Emergent's own facilities located in Baltimore, MD.

- Vigene Biosciences, Inc.

Manufacturer of the VACCINE for ALTIMMUNE in the FIELD of prevention and/or treatment of human infectious diseases caused by infectious agents in Vigene's own facilities located in Rockville, MD.

- Brammer Bio, LLC (aka Patheon Viral Vector Services), part of Thermo Fisher Scientific

Manufacturer of the VACCINE for ALTIMMUNE in the FIELD of prevention and/or treatment of human infectious diseases caused by infectious agents in Brammer's own facilities in Alachua, FL and Cambridge and Lexington, MA

## ALTIMMUNE, INC.

## NON-EMPLOYEE DIRECTOR COMPENSATION POLICY

The purpose of this Director Compensation Policy of Altimune, Inc. (the “**Company**”), is to provide a total compensation package that enables the Company to attract and retain, on a long-term basis, high-caliber directors who are not employees or officers of the Company or its subsidiaries. In furtherance of the purpose stated above, effective as of January 1, 2021 (the “**Effective Date**”), all non-employee directors shall be paid compensation for services provided to the Company as set forth below:

**Cash Retainers**

Retainer for Board Membership: \$40,000 for general availability and participation in meetings and conference calls of the Board of Directors of the Company (the “**Board**”). An additional \$30,000 for service as non-executive Chairperson of the Board.

Additional Retainers for Committee Membership:

Audit Committee Chairperson:	\$17,000
Audit Committee member:	\$7,500
Compensation Committee Chairperson:	\$12,000
Compensation Committee member:	\$6,000
Nominating and Corporate Governance Committee Chairperson:	\$10,000
Nominating and Corporate Governance Committee member:	\$5,000

All cash retainers will be paid quarterly, in arrears, or upon the earlier resignation or removal of the non-employee director. Cash retainers owing to non-employee directors shall be annualized, meaning that with respect to non-employee directors who join or resign from the Board during the calendar year, such amounts shall be pro-rated based on the number of calendar days served by such director.

**Equity Retainers**

All grants of equity retainer awards to non-employee directors pursuant to this Policy will be automatic and nondiscretionary and will be made in accordance with the following provisions:

(a) Value. For purposes of this policy, “**Value**” means with respect to any award of stock options the grant date fair value of the option (i.e., Black-Scholes Value) determined in accordance with the reasonable assumptions and methodologies employed by the Company for calculating the fair value of options under ASC 718.

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(b) Initial Equity Grants: One-time equity grants to each new non-employee director upon his/her election to the Board after the Effective Date of (i) an option to purchase shares of Common Stock equal to two times (2X) the annual equity grant an exercise price per share equal to the closing price of a share of Common Stock on the date of grant and a term of ten years. Such initial option grant shall vest in equal monthly installments during the 36 months following the date upon which the director is first elected to the Board subject to the director's continued service on the Board through each applicable vesting date unless the Board determines that the circumstances warrant continuation of vesting.

(c) On the date of each Annual Meeting of Stockholders: Annual equity grants to each non-employee director serving on the Board immediately following the Company's annual meeting of stockholders consisting of an option to purchase a number of shares of Common Stock equal to the 62 1/2 percentile of the Company's peer group based on percentage ownership, with an exercise price per share equal to the closing price of a share of Common Stock on the date of grant and a term of ten years. Such annual option grant shall vest 1/12<sup>th</sup> on each month following the grant date on the same day of the month as the grant date (and if there is no corresponding day, on the last day of the applicable month) for 11 months and the remaining 1/12<sup>th</sup> on the earlier of (A) the one-year anniversary of the grant date or (B) the Company's next annual meeting of stockholders, subject to the director's continued service on the Board through each applicable vesting date unless the Board determines that the circumstances warrant continuation of vesting. If a new non-employee director joins our Board on a date other than the date of the Company's annual meeting of stockholders, then on the first annual meeting of stockholders following such non-employee director's appointment to our Board such non-employee director will be granted a pro-rata portion of the annual equity grant based on the number of calendar days served by such director between such non-employee director's appointment and the first annual meeting of stockholders following such appointment.

(d) Annual Limit: In no event shall the aggregate Value of equity awards granted in any calendar year exceed the 75<sup>th</sup> percentile of director equity compensation for the Company's then current peer group based on value. The Company's peer group for purposes of this policy shall be based upon the recommendations of the Company's compensation consultant.

(e) Change of Control Acceleration. Upon the consummation of a Change of Control (as defined in the Company's 2017 Omnibus Incentive Plan, as may be amended, restated or otherwise modified from time to time), the vesting of all outstanding equity awards granted to each non-employee director shall accelerate in full.

(f) General. All of the foregoing option grants will have an exercise price equal to the fair market value of a share of Common Stock on the date of grant.

## **Expenses**

The Company shall reimburse all reasonable out-of-pocket expenses incurred by non-employee directors in attending Board and committee meetings.

ADOPTED: September 24, 2020.

**Certification of Principal Executive Officer  
Pursuant to SEC Rule 13a-14(a)/15d-14(a)**

I, Vipin K. Garg, certify that:

1. I have reviewed this report on Form 10-Q of Altimmune, Inc. for the period ended September 30, 2020;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 9, 2020

/s/ Vipin K. Garg

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Name: Vipin K. Garg

Title: President and Chief Executive Officer  
(Principal Executive Officer)



**Certification of Principal Financial Officer  
Pursuant to SEC Rule 13a-14(a)/15d-14(a)**

I, Will Brown, certify that:

1. I have reviewed this report on Form 10-Q of Altimmune, Inc. for the period ended September 30, 2020;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 9, 2020

/s/ Will Brown

\_\_\_\_\_  
Name: Will Brown

Title: Chief Financial Officer  
(Principal Financial Officer)

**Certification Pursuant to Section 1350 of Chapter 63  
of Title 18 of the United States Code**

In connection with the quarterly report on Form 10-Q of Altimmune, Inc. (the "Company") for the period ended September 30, 2020, as filed with the Securities and Exchange Commission (the "Report"), I, Vipin K. Garg, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934.
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Vipin K. Garg

Vipin K. Garg  
President and Chief Executive Officer  
November 9, 2020

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

This certification is being furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

**Certification Pursuant to Section 1350 of Chapter 63  
of Title 18 of the United States Code**

In connection with the quarterly report on Form 10-Q of Altimmune, Inc. (the "Company") for the period ended September 30, 2020, as filed with the Securities and Exchange Commission (the "Report"), I, Will Brown, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934.
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Will Brown

Will Brown

Chief Financial Officer

November 9, 2020

A signed original of this written statement required by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

This certification is being furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.